

Economic Development Committee (EDC)
DRAFT MINUTES
Tuesday, October 1, 2024

Committee Members Present: Arthur Merrill; Tina Molé; Richard Parete; Innes Kasanof; John Kosier; Jason Merwin; Jeff Senterman; Thomas Snow Jr; David Warne

Committee Member(s) or Staff Absent:

Staff Present: Barbara Puglisi; Lynn Kavanagh; Tim Cox

The meeting was called to order at 10:48A.M.

Minutes from the EDC meeting of June 6, 2024 were moved and passed without comment; *all in favor.*

NEW BUSINESS

Loan Update

Barbara presented an update of loan activity, which showed the following:

CFF Loan Activity through 9/30/2024 staff indicated there is \$5,000,000.00 in the budget for 2024. Currently there are six (6) loan committed; totaling \$3,765,590 and three (3) loans in process; totaling \$889,000 leaving a budget balance of \$345,410. Barbara updated the committee on loans closed since the beginning of the program inception is \$112,303,419. She added the outstanding balance of current loans is currently \$28,513,579.

Barbara presented a chart showing CWC's collateral position of defaulted and delinquent loans as of 9/30/24. The total Default and Delinquent rate is currently 5% and is separated into two categories to show the difference between the two. The Default Risk Rate is 1% and the Delinquent Risk Rate is 5%.

Barbara presented a chart showing a breakdown of CWC Loans that have been "written-off" as of 9/30/24. The total dollar amount of the write-offs is \$4,280,421.80. The chart showed that 72.36% of the total amount written off were loans located in Delaware County. Additionally, 18.54% of the write-offs occurred in Ulster County and the remaining 9.11% in Sullivan County. There have been no write-offs in Greene or Schoharie County.

Barbara presented a chart showing the fund allocation for each county.

SBDC 2025 Funding

Barbara directed the committee to the memo and report provided. She stated CWC has partnered with SBDC since 2002 and showed what has been allocated to SBDC since then. She stated they are requesting \$45,000 for 2025 which has been the same amount since 2017. She directed the committees to the letter provided by Sam Kandel of SBDC and stated they have helped 77 Watershed clients providing over 1,000 of counseling.

Tina Molé made a motion to approve; Innes Kasanof seconded the motion; All in favor

NYCDEP Reservoir Boating 2025 Funding

Barbara directed the committee to the chart she provided for the DEP Recreational Boating Program budget. The first chart outline what the program expenses were used for in previous years and the second chart shows what has been budgeted since the program's inception. She stated she is asking for a budget of \$35,000 this year as CWC now offers to repair or replace an old steam cleaner for the vendors. She stated the program started in 2012 and the machinery is getting old and worn out. She added replacing these cleaners can ensure the program will still operate.

Arthur Merrill made a motion to approve; Tina Molé seconded the motion; All in favor

2025 CFF Budget

Barbara stated the budget needed to be set for next year. She stated she recommends the budget be set at \$5,000,000 and showed the committee how the budget has been set and amended since 2006.

Jeff Senterman made a motion to approve; George Haynes seconded the motion; All in favor

CFF 2024 Budget Increase

Barbara requested the budget be increased by \$2,000,000. Jeff asked if he thought it would be needed. Barbara answered yes and added staff is speaking with quite a few people. Innes asked if this is the same money that may be used for the Shokan project. Jason responded it is the same pot of money but will not impede earmarking the money for the Shokan project.

Jeff Senterman made a motion to approve; John Kosier seconded the motion; All in favor

Reserve CFF Funding for the Shokan Waste Water Treatment Plant

Jason stated he has been speaking with NYCDEP to try and figure out a way to get the funding needed for this project so it can be completed. He stated the commissioner sent a letter stating DEP would allocate \$20,500,000 this year and \$8,000,000 next year he added DEP has agreed to use the left over funds from community waste water projects which have been completed; totaling around \$2,000,000. Jason stated a contract amendment is currently being worked on for the Shokan project. He added it is his understanding that once the contract is in place DEP will have the \$20,500,000 within 60 days of the contract. Jason stated the Town of Olive needs assurance all the funds are in place in order to put the project out to bid. He added he feels comfortable allocating \$8,000,000 from CFF as a place holder so the project can be put out to bid. He stated the \$8,000,000 from CFF is just a placeholder and shouldn't need to be used. Jason asked Dave if that was also his understanding. Dave answered yes and added he wanted to make sure the committee understood the \$8,000,000 would be available for FY 2025 which begins on July 1, 2025. Jason asked if Dave knew when the \$20,500,000 may be available after negotiations are complete and the contract has been registered. Dave answered ballpark would be spring 2025. Innes asked how serious the holdout of the properties who haven't agreed. Jason answered

there may be legal remedies and have made some financial offers as well. Jim stated each of the situations are unique and in some cases they are just hard to get ahold of.

Tina Molé made a motion to approve; Jeff Senterman seconded the motion; All in favor

There being no other business, the meeting was adjourned at 11:03 A.M.